

**NOTICE OF SEMI-MONTHLY COUNTY BOARD MEETING
And AUDIT/FINANCE MEETING**

PLEASE TAKE NOTICE that the Schoolcraft County Board of Commissioners will meet on **Thursday, January 23, 2025**, in the District Courtroom of the Schoolcraft County Building, Manistique, Michigan, commencing at **5:00 P.M.**

The following is the proposed Agenda:

1. Call to Order
2. Roll Call
3. Pledge of Allegiance
4. Approval of Minutes: January 9, 2025, Board and Audit-Finance Meeting

5. Approval of agenda
6. Public Hearings:
7. Brief Public Comment
8. Old and unfinished business
9. New Business:

Indian Lake/Gulliver/McDonald Lake Authority Update
Schoolcraft Memorial Hospital Board Appointment (3)
Road Commissioner Appointment
EDC Board Appointments
ARPA UPDATE
Audit/Finance Committee Recommendations/Action Items

10. Committee and department reports
11. Announcements and notices
12. Public Comment
13. Commissioner's Comments
14. Communications
15. Audit Claims and Vouchers
16. Budget Adjustments
17. Adjournment

And, to take up and consider any other matter which may lawfully come before the Board at this time.

Paul Walker
Paul Walker, Chairperson
Schoolcraft County Board of Commissioners

Daniel Hoholik
Daniel Hoholik, Chairperson Audit-Finance
Schoolcraft County Board of Commissioners

Public may view this meeting via zoom (listening purposes only) no public comment or interaction via zoom.

Join Zoom Meeting
<https://us02web.zoom.us/j/5117745749>

Meeting ID: 511 774 5749
Passcode: 987456

**SCHOOLCRAFT COUNTY BOARD OF COMMISSIONERS
BOARD MEETING and AUDIT/FINANCE MEETING**

The Schoolcraft County Board of Commissioner's Board Meeting / Audit Finance Meeting met on Thursday, January 9, 2025, in the District Courtroom of the Schoolcraft County Building, City of Manistique, Michigan. Chairman Paul Walker called the meeting to order at 5:00 p.m. The roll was called with the following members present and/or absent:

Present: Commissioner Craig Reiter
 Commissioner Paul Walker
 Commissioner Daniel P. Hoholik
 Commissioner Bruce Birr
 Commissioner Troy Bassett
 Schoolcraft County Deputy Clerk, Lori A. Wood

Chairman Paul Walker led the Schoolcraft County Board of Commissioners and the members of the audience in the Pledge of Allegiance to the Flag of the United States of America.

It was moved by Commissioner Troy Bassett and was seconded by Commissioner Daniel P. Hoholik to approve the minutes of the December 26, 2024, Board and Audit-Finance Meeting of the Schoolcraft County Board of Commissioners. The motion carried by unanimous aye vote of the Board members present. [Copies of minutes are available at the Office of the Schoolcraft County Clerk.]

Chairman Paul Walker asked if there were any additions, deletions, or corrections to the printed agenda. Commissioner Paul Walker asked to add the Prein & Newhoff airport contract, approval of Part-time Building Inspector and a Personnel matter. **It was moved** by Commissioner Troy Bassett and was seconded by Commissioner Bruce Birr to approve the amended agenda. The motion carried by a unanimous aye vote of the Board members present.

Public Hearings: None

Public Comment: None

Unfinished Business: None

“New Business”: Commissioner Paul Walker gave an update on the Indian/Gulliver/McDonald Lake Authority. He referred to the letter that was sent from the County to the Gulliver Lake Property Owner’s Association. He stated the importance of the ownership and obligation of the dam and that it rests with the County not the Property Association. He also stated that he would like a positive working agreement with the Association.

It was moved by Commissioner Bruce Birr and was seconded by Commissioner Craig Reiter to approve the signature card changes for the bank accounts within the Treasurer’s office with the retirement of Jane Couwlier-Bridges. This would remove Jane, add Jessica Beckman and make the new Treasurer, Heather Lalonde the authorized person to make any changes. The motion carried by a unanimous aye vote of the Board members present.

It was moved by Commissioner Craig Reiter and was seconded by Commissioner Troy Bassett to reappoint Commissioner Craig Reiter as a member of the Michigan Works Board for a one-year term. The motion carried by a unanimous aye vote of the Board members present.

It was moved by Commissioner Troy Bassett and was seconded by Commissioner Bruce Birr to reappoint Commissioner Craig Reiter to the CUPPAD Board for a two-year term. The motion carried by a unanimous aye vote of the Board members present.

It was moved by Commissioner Troy Bassett and was seconded by Commissioner Paul Walker to approve the hiring of Ross Menhart as the permanent part-time building inspector. This position is a maximum 29 hours a week with no benefits at his current rate. The motion carried by a unanimous aye vote of the Board members present.

Commissioner Troy Bassett spoke of the discussion they are currently having regarding our current Medical Examiner. They are looking at other possible options within the Upper Peninsula.

It was moved by Commissioner Craig Reiter and was seconded by Commissioner Bruce Birr to approve the transfer of administration for the Survey and Remonumentation Grant from Jane Couwlier-Bridges to the new Treasurer, Heather LaLonde. The motion carried by a unanimous aye vote of the Board members present.

It was moved by Commissioner Troy Bassett and was seconded by Commissioner Paul Walker to approve the invoice from Roemer Electric in the amount of \$5,500.00 for rewiring of the Community Center as part of the EMS Education ARPA funds awarded to the City.

There was discussion as to whether the first motion in April of 2023 would encompass the wiring as part of EMS Education. Commissioner Troy Bassett rescinded his motion.

It was moved by Commissioner Troy Bassett and seconded by Commissioner Craig Reiter to amend the original motion from April of 2023 granting the \$50,000 to EMS Training & Education to read EMS, Public Safety and Fire Related Expenses. There was more discussion and Lt. Tim Russell explained that he would like to see the money be used for Recruitment, Retention and Training for EMS only. Commissioner Craig Reiter suggested that they change the motion to read EMS Training and Related Expenses. Commissioner Troy Bassett rescinded the motion.

It was moved by Commissioner Craig Reiter and was seconded by Commissioner Troy Bassett to amend the original motion from April of 2023 to read EMS Training and Related Expenses. The motion carried by a unanimous aye vote of the Board members present.

It was moved by Commissioner Bruce Birr and was seconded by Commissioner Daniel P. Hoholik to approve the application for Prein and Newhoff and for the Chair to sign for an Airport Runway Rehabilitation Grant. The motion carried by a unanimous aye vote of the Board members present.

Under Committee and Department Reports, the following matters were heard:

Commissioner Paul Walker: Audit-Finance

Commissioner Daniel P. Hoholik: Audit-Finance, Bldg & Grounds, Planning Commission

Commissioner Craig Reiter : LMAS, Mueller Township

Commissioner Bruce Birr: Organization Meeting, Unified Branding, Personnel

Commissioner Troy Bassett: Organizational Meeting, Personnel & Bldg & Grounds

Sheriff Charles Willour stated that their equipment was all in the new hangar at the airport. They currently have 11 inmates in jail and they will be sending one new employee to the Corrections Academy.

Corey Barr reported that they have set up an EMS Advisory Board and the next meeting is January 17th, 5pm at the City Hall. Also reported that the building for the Historical Society has been lowered onto it's blocks. Bid is out for sealing it up.

Treasurer Heather Lalonde reported that they are preparing for their foreclosure cycle in March.

Announcements and Notices: None

Public Comment: None

Commissioner's Comment:

Communications: None.

At 5:47 p.m., meeting was turned over to Daniel P. Hoholik, Audit-Finance Chairman.

It was moved by Commissioner Troy Bassett and was seconded by Commissioner Craig Reiter to approve the claims and vouchers numbered **1044 through 1194** inclusive. The motion carried by unanimous aye vote of the Board members present.

At 5:48 p.m., the meeting was turned back over to Chairman Paul Walker. Chairman Paul Walker asked if there was any further business to come before the Board.

It was moved by Commissioner Troy Bassett and was seconded by Commissioner Bruce Birr to adjourn. The motion carried by a unanimous aye vote of the Board members present.

Chairman Paul Walker adjourned the Board and Audit Finance Meeting at 5:48 p.m.

Lori A. Wood, Deputy County Clerk

Approved: _____



January 15, 2025

Paul Walker, Chairperson
Schoolcraft County Board of Commissioners
300 Walnut Street, Rm. 125
Manistique, MI 49854

Dear Commissioner Walker:

As provided in Public Act 230 as amended October 18, 2011, the Schoolcraft Memorial Hospital Board of Trustees has elected Kristi Kusnier for reappointment to the Board of Trustees, her current seats expired December 31, 2024. The new expiration date for her six-year term is 12/31/2030.

Board of Trustee Members Jim Blanchard and Kelly George, whose seats expired 12/31/24, have elected to not reappoint. They have agreed to remain on the Board until replaced per Board Bylaws. During a Special Board of Trustees Meeting held on 1/15/25, the Board chose the names of Dustin Denkins to fill the seat vacated by Jim Blanchard; and Samantha Hedberg to fill the seat vacated by Kelly George. Both of these have expiration dates of their six-year terms of 12/31/2030. A copy of each of their SMH Board Application is attached.

We request that you present the names of Kristi Kusnier, Dustin Denkins, and Samantha Hedberg to the County Board for Confirmation at your next Board Meeting, which I understand to be 1/23/2025.

If you have any questions or concerns regarding this, please feel free to contact me at any time. Your careful consideration of our recommendation would be appreciated.

Sincerely,

Peter Hood, Chair
Board of Trustees

A handwritten signature in black ink, appearing to read "Peter Hood", is written over the typed name and title.

PH/kb

Pc: Beth Edwards, Schoolcraft County Clerk

906-341-3200
888-460-8724

S C M H . O R G

7870W US Highway 2
Manistique, MI 49854

Samantha Hedberg

Work History

Kewadin Casino – 2000 – 2006 (cashier/slot technician)

Limestone Federal Credit Union – 2007-2017 (teller/head teller/loan officer/collections/new accounts)

Sault Tribe of Chippewa Indians – 2017-2018 (Housing Director for the Eastern UP)

mBank/Nicolet – 2018-current – (Consumer filing team lead/Retail Mortgage Banker)

Public Service

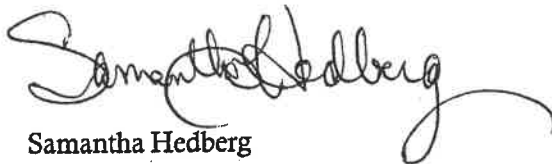
Eva Burrell Animal Shelter

- Volunteer since 2015
- Joined BOD as a Director in 2018
- Elected Co-President 2023
- Elected President 2024

Dear Ladies and Gentlemen of the Board of Trustees:

Thank you for your consideration to join the SMH Board of Trustees. I believe that my years of working in customer service and banking would bring a valuable perspective to the group. While I am extremely interested, I also want to be completely transparent about my concern regarding the time constraints necessary to make my participation an asset. I have no concern about attending a monthly meeting, and in no way do I see my attendance as an issue. I understand that there are also sub-committees that also meet monthly. The last thing I want is to join the group, and then fall short of the expectations, or rather, what is needed from the role for it to be successful. With working full time and now holding the Presidency for our local shelter, my plate is rather full. Having said that, I do feel that I can make a worthy contribution and bring value to the table. Again, thank you for your consideration and I look forward to hearing from you.

Sincerely,



Samantha Hedberg

Dustin Denkins

Collaborative Leader in Technology-Driven Industries

Contact

📞 906-644-2548

✉️ dustin@denkins.net

🌐 [linkedin.com/in/dustindenkins](https://www.linkedin.com/in/dustindenkins)

Skills

- Global Leadership
- Financial Services Market
- Artificial Intelligence
- AI/ML Automation
- Large Language Models
- Cybersecurity
- SaaS Customer Success
- Contract Extension Metrics
- Renewal Management
- Expansion Management
- Digital Tech Touch Strategy
- Long Tail Engagement
- Digital Engagement
- Automated Engagement
- Gainsight Deployment
- Customer Health Index
- Marketing Expert

Education

Master's Degree - 2010

MBA
Michigan Tech University
Houghton, Michigan

Bachelor's Degree - 2002

Management of Info Systems
Michigan Tech University
Houghton, Michigan

Manager Development

IBM Leadership Academy

Professional Summary

Experienced global Customer Success executive with expertise in Cybersecurity and Artificial Intelligence, specializing in working with large Financial, Insurance, and Healthcare organizations. Passionate about driving customer value, retention, and expansion through strategic SaaS solutions and proactive customer engagement. Proven track record of successfully deploying, renewing, and expanding large-scale customer accounts by leading with a customer-centric approach while maintaining a results-driven perspective. Adept at aligning customer needs with business objectives to deliver measurable success. A collaborative leader focused on fostering customer loyalty, optimizing subscription renewals, and achieving impactful outcomes in highly regulated, technology-driven industries.

Experience

IBM Corporation, IBM Software | 2014 - Present |

Artificial Intelligence Expert for US Financial Services Market | Remote |

- Expert in generative AI, Large language models, and AI automation for the largest financial & Insurance companies in the US. Drove additional revenue and increased data governance.

Global Customer Success Practice Leader | Remote |

- Created processes, education and provided dotted line direction to 1,200 customer success managers globally.
- Drove the deployment of 150+ Cloud Pak entitlements, built open OpenShift.

World Wide SaaS Customer Success Leader | Remote |

- Led the success of 12,400 IBM Security SaaS clients.
- Started a new global team, focused upon revenue retention and expansion. Owned a \$150M renewal target.
- Led a transformation initiative to drive retention of long tail SaaS products. Improved renewal rate of recurring revenue and grew the annualized recurring revenue (ARR) across all customers.
- Implemented a recurring revenue mindset within IBM. (CE and NRR)
- Established the first Customer Health Index in IBM. Connected CHI to revenue forecasts. 99% of Tech Touch customers have a score.
- Grew the Contract Extension Rate by 19 pts over the first 4 qtrs, with IBM Security SaaS customers.
- Identified and closed \$26M of new expansion revenue for Tech Touch customers over 4 quarters.
- Implemented a hybrid Customer engagement model, using both a High Touch & Tech Touch teams to engage 10,000+ customers.

Mobile Security Solutions Architect; SEAL Team | Remote |

Technical success consultant focused upon deploying software and

Dustin Denkins

Page 2

Certification/Skills

- Advanced IBM Certification Exam Developer
- Cert of Achievement
 - IBM WatsonX
 - Microservices
 - IOT Technologies
- IBM Certified Deployment Professional - WatsonX AI Suite
- IBM Certified Deployment Professional - MaaS360 Cloud
- IBM Certified Deployment Professional - MaaS360 On-Prem
- Certified IBM System Administrator
- Certified Lotus Professional
- RHEL user
- RasPi enthusiast
- 3D Print hobbyist

creating sticky customers.

- Helped start the professional services team for a Long Tail brand.
- Technical leader focusing upon pre and post sales services.
- Collaborated with IBM Sales, Product, Marketing, and Support teams.
- Delivered Proof of Concepts to IBM's largest customers.

SWAT Consultant / Mobility Expert | Remote |

Mobility Expert and Security Architect for IBM Security. Focused on BigFix and MaaS360 mobile device protection brands.

- Delivered pre sales demonstrations and proof of concepts to support the sale of security solutions.
- Delivered post sales services, health checks & architecture reviews.

Start Ups

Manistique Computers LLC | Manistique, MI | 2012 - 2014 |

Waterfront Solar LLC | Manistique, MI | 2011 - 2014 |

Suburb Solar Inc. | Manistique, MI | 2010 - 2012 |

- Started three new businesses, as real-world trials of recent MBA degree. Recognizing the only way to fully understand something is to experience it.
- Started a manufacturing business, a services business, and a storefront retail business.
- Provided fiscal, strategic, and operational leadership to improve operating results.
- Provided leadership to the workforce while directing business operations.
- Achieved 240% revenue growth YtY and grew market share by 60%.

IBM Corporation, Software Division | 2002-2011 |

Advisory Software Engineer / Team Lead | Remote

Staff Software Engineer / Team Lead | Westford, MA

Software Engineer | North Reading, MA

- *Team Lead, Subject Matter Expert, and Software Engineer for the world's largest IT company.*
- *Led a team of 20 software engineers solving complex technical problems for international customers.*
- *Created an international, company-wide, triage team for addressing customer quality concerns and partnered with other business units to add more value to IBM's software packages.*
- *Active in the full life cycle of software development. Worked exclusively with IBM's most premium customers.*

AT&T Corporation, AT&T Wireless Division | 2001 |

Radio Frequency Performance Engineer - Intern | Seattle, WA

- Internship responsible for improving performance and enhancing the cellular voice and data network of the Seattle metro area.
- Designed and implemented new cellular sites, while improving the capacity and efficiency of the existing wireless network.
- Tested latest wireless products and mapped frequency propagation.

November 1, 2024

Schoolcraft County
c/o Schoolcraft County Commissioners
300 Walnut Street
Manistique, MI 49854

To the Schoolcraft County Commissioners.

I am writing to formally apply for a current seat on the Schoolcraft County EDC board serving Schoolcraft County. I appreciate your consideration and look forward to hearing from you.

My contact information is below.

Boris Martysz

906-869-7931

Email: bmartysz@nicoletbank.com

Respectfully,

A handwritten signature in black ink that reads "Boris Martysz". The signature is written in a cursive, flowing style.

Boris Martysz

January 14, 2025

Victoria George
Executive Director, Schoolcraft County EDC
300 Walnut Street
Manistique, MI 49854

Dear Mrs. George,

I am writing to express my interest in joining the Schoolcraft County EDC Board. Please find this as my formal letter of intent for an SCEDC Board position. I look forward to further enhancing the well-being and driving growth of Schoolcraft County members and businesses.

Having been a lifelong resident of Schoolcraft County, I would enjoy the opportunity to help advance the mission and vision of SCEDC. My employment history includes 17 years with mBank as a part of their commercial lending team working closely with businesses and community leaders located throughout the Upper Peninsula with a primary focus in Schoolcraft County.

I am currently employed with Peoples State Bank in Munising, MI as a Vice President of Commercial Lending. This position provides me flexibility to work with clients throughout the Upper Peninsula, including Schoolcraft County, as a financial partner with a goal to provide access to capital for new business development and continued growth of our existing businesses.

Thank you for considering my letter of intent. I am eager for the opportunity of adding value to SCEDC. Please contact me if you should require any additional information.

Sincerely,

A handwritten signature in black ink, appearing to read "Greg Schuetter", written in a cursive style.

Greg Schuetter